



EXTREME TECHNOLOGY FOR EXTREME CONDITIONS

Jet-Lube, Inc. Acquisition Criteria

Focus

- Companies that manufacture specialty chemicals, lubricants, sealants, cleaners, thread compounds and related products for the energy exploration and production, petrochemical, process, and industrial markets and sell through independent sales representatives and distributors.

Required

- Proprietary, high quality products (brand recognition)
- Defensible market position
- Existing base of satisfied customers
- Annual revenues of \$100,000 to \$50 million
- Breakeven to profitable historical operations
- Controlling shareholders willing to discuss a transaction
- Transaction size - \$100,000 to \$20 million

Desired

- Management with vision, integrity, experience and desire to build shareholder value
- Positive industry image
- Growing targeted market
- Diverse customer base
- Products purchased on a recurring basis
- Long-term product life cycle
- Synergy with Jet-Lube's products, technology and/or distribution channels
- Market share leader in targeted segment
- Minimal environmental risks
- Strong quality program
- Highly automated

If you are interested in selling your company now or in the future, please contact:

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All communication will be kept strictly confidential.